



SHELL NIGERIA EXPLORATION AND PRODUCTION COMPANY LIMITED (SNEPCo)
TENDER OPPORTUNITY: PROVISION OF ENGINEERING, PROCUREMENT AND CONSTRUCTION MANAGEMENT (EPCM) SERVICES FOR DEEPWATER PROJECTS



TENDER REF: NG02003820
Nipex Tender Ref. No: SNEPCO 00000146

1.0 Introduction:

SNEPCo hereby invites reputable and competent Nigerian Companies with the requisite expertise, experience, skilled manpower and technology to apply to be considered for inclusion in the bid list for the above contract.

2.0 Scope Of Work:

The work scope includes but is not limited to the provision of the under listed services:

- Conceptual Studies: Front End and pre-DG3 studies. Carry out site visits to ensure best solution for delivering value from the opportunity is selected.
- Front End Engineering Design (FEED): Define the selected concept, and to complete enough engineering detail to price the work (i.e. provides the complete basis for bid docs)
- Special Studies
- Detailed engineering designs.
- Update and management of existing SEPCiN As-Built drawings – use of Site Surveys and Laser scanning of facilities.
- Advanced Work Packaging: Identification of distinct and discreet packages of construction or implementation scopes to be executed by Implementation Contractors or Subcontractors. Some these packaged may be executed on a lumpsum basis.
- Project Management Services
 - Providing all services, personnel, labour, supervision, testing,
 - Interface Management
 - Planning Coordination, managing and overseeing the Overall Performance
 - Project Control (scheduling and cost engineering).
 - HSSE services and reporting
 - Fabrication, Construction Management and operations readiness
 - Commissioning & start-up
- Procurement
 - Requisition
 - Issue RFQ and ITT
 - Expediting
 - Manage tender process
 - Place order for some items
- Construction Management
 - Constructability Input
 - Construction and Installation Planning
 - Work pack development and management
 - Fabrication, Construction and Offshore Installation Management and Operations readiness
 - FAT , SIT planning
 - Loadout of materials to designated Shell Logistics Base

EXPRESSION OF INTEREST

Only those Respondents that are able to demonstrate and document their proven experience, available resources, and readiness to undertake the Work will be considered. The following criteria apply:

- Respondent must demonstrate ability to manage Health, Safety, Security & Environment
- Respondent needs to have recent and relevant experience in the Work, having executed within the last 5 years at least 1 contract with similar scope of work, where Respondent was/is responsible for any or all of engineering, project management, procurement, fabrication and construction management of offshore oil and gas facilities and installations
- Experience as Prime Contractor with execution of engineering, project management, procurement, fabrication and construction management of offshore oil and gas facilities and installations including brownfield portfolio (minor/major modification to existing facilities) projects
- Respondent must be willing and able to provide audited accounts.
- QA/QC Management

Respondents should provide the name and full contact information for the officer in their Company who has responsibility for responding to any potential Invitation To Tender, in the event that Respondent satisfies the requirements of the Pre-Qualification. Respondents shall also provide a duly authorised and certified Power of Attorney for the said individual, verifying their authority to act on behalf of and to bind the respondent in all matters related to the pre-Qualification.

SECTION 1 – OVERVIEW OF RESPONDENT’S STRUCTURE AND FINANCIAL STRENGTH.

Address of Registered Office in Nigeria and Name of Legal Entity; Registration Number & Category (include CAC Form C02 & C07 and DPR Permit); Provide documentary evidence of a liaison/partnership with a Nigerian registered company (if Respondent is not a Nigerian registered entity); Name and address of the Ultimate Holding Contractor (if the Respondent is a subsidiary member of a group); RESPONDENT’s office for this work; Copies of Audited Accounts for the last two (2) years (please provide translations where accounts are published in a language other than English) - If not available, please provide reasons.

SECTION 2 – OVERVIEW OF RESPONDENT’S WORK EXPERIENCE

List major contracts executed including all projects. List brief details of work, Clients involved, approximate work value, man-hours and completion dates. Experience shall be listed under following categories:
 Offshore design, procurement and construction (oil and/or gas- subsea/Deepwater facilities); Pre-Commissioning and Start-Up of Offshore Production; Offshore Production Integration; Other Offshore related work.

Client	Country/ Field	Contract Type (Lump Sum, Reimbursable, etc.)	Scope of Work: (Include water depth, design pressure and country of final installation)	Work Sites Include all sites and subcontractors where significant work was	Value (000’s) (State Currency) (Award / Actual)	Man-hours (Where Appropriate)	Award Date (Planned / Actual)	Completion Date (Planned / Actual) –in chronological order	Contact Person, Phone and email

SECTION 3 – OVERVIEW OF RESPONDENT’S CAPACITY AND CAPABILITY

Indicate capacity in terms of: Number of projects above US\$ 20 MM your company can handle per annum; Procurement value related to Offshore production per year; Total annual man-hours in Engineering, Procurement, Construction, Integration, Pre-Commissioning and Commissioning. The above to be provided in narrative and histogram form. Indicate percentage of total (design and engineering) capacity and construction supervision committed for the next four years. Provide list of work elements that you might typically subcontract and name of the typical sub-contractor (s). What work have you executed during the last five (5) years with each of these sub-contractors?

SECTION 4 – NIGERIAN CONTENT REQUIREMENTS

The respondent must ensure full compliance with the Nigerian Oil & Gas Industry Content Development Act, 2010. Respondents should educate themselves on the Nigerian Oil & Gas Industry Content Development Act, 2010. Non-compliance will disqualify respondents from further consideration.

SECTION 5 – HEALTH, SAFETY AND ENVIRONMENT AND SUSTAINABLE DEVELOPMENT PRINCIPLES

Provide copies of Respondent’s HSE & SD policies and procedures. What arrangements are in place to ensure employees have the necessary skills and knowledge to enable them to work in a manner that is incident and injury free? How does your company interface with Subcontractors during the Work and influence their HSE performance?

INSTRUCTIONS FOR SUBMISSION OF EOI

Respondent should provide the entire Pre-Qualification response in three (3) copies on separate CD ROMs as well as three (3) complete paper copies including publications that may be not available electronically. The paper copies shall be fully indexed and shall strictly follow the above layout. The electronic copies must be a mirror image of the paper copies with the index as the first file and every part and section in its sequential order thereafter.

The package(s) shall be returned via courier and must be delivered no later than **12:00hrs on Friday 9 August 2019** to; **The Tender Board Secretary, Shell Nigeria Exploration and Production Company, 23 Marina, BOI Buildings, Lagos, Nigeria.**

Only those companies that meet the pre-qualification criteria, which shall be determined at SNEPCo’s sole discretion, will be included in the tender bid list.

3.0 Mandatory Requirements:

- To be eligible for this tender exercise, interested contractors are required to be pre-qualified in **4.03.02 Major EPC** category in NipeX Joint Qualification System (NJQS) database. **All successfully pre-qualified suppliers in this category will receive**

Invitation to Technical Tender (ITT).

2. To determine if you are pre-qualified and view the product/service category you are listed for: Open <http://vendors.nipexiqs.com> and access NJQS with your log in details. Click on Products/Services Status tab to view your status and product codes.
3. If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at , 8/10 Bayo Kuku Street, Ikoyi Lagos with your DPR certificate as evidence for verification and necessary update.
4. To initiate the JQS pre-qualification process, access www.nipex-ng.com, click on services tab followed by NJQS registration.
5. To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

4.0 NIGERIAN CONTENT REQUIREMENTS

Tenderers are to note that they will be requested during the technical tender to give full details of their relevant strategy to ensure that they fully comply with the Nigerian Oil & Gas Industry Content Development (NOGICD) Act, 2010 as non-compliance will constitute a FATAL FLAW in all tender evaluations. In line with the above, Tenderers will be required to ensure that information on the following, among others, is included in their technical submission:

1. Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria
2. International or multinational companies working through a Nigerian subsidiary must demonstrate that a minimum 50% of equipment to be deployed for execution of work shall be owned by the Nigerian subsidiary by providing a list of equipment for this tender and indicating those that will be owned by the Nigerian subsidiary
3. Furnish details of company ownership and shareholding structure. Also submit clear photocopies of your CAC Forms CO2 and CO7
4. Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
5. Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager.
6. State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well-equipped offices and workshop; attach past experience of such patronage.

Specific to this project, provide detailed plan for staff training and development on engineering, project management and procurement (including all software to be used, number of personnel, name of organization providing such training and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.

- 5.0 **Closing Date:** Only tenderers who are pre-qualified in NJQS Product/Category **4.03.02 Major EPC** as at **Friday 9 August 2019** being the advert close date shall be invited to submit Technical Bids.

6.0 Additional Information:

- Expected Contract Award Date: **Q2 2020**
- Planned Contract Duration: **four (4) years primary term plus one (1) year optional extension**
- All respondents to Shell Nigeria advertisements must ensure full compliance with the Nigerian Oil & Gas Industry Content Development Act, 2010. Respondents should educate themselves on the Nigerian Oil & Gas Industry Content Development Act, 2010. Non-compliance will disqualify respondents from further consideration.

This advertisement is not an invitation to tender for the above services. There is no commitment or obligation, implied or otherwise, for SNEPCo to issue a tender or enter into a contract. Participation in the pre-qualification exercise does not construe or imply any commitment to any party or entitle any party to any indemnity or any form of payment from SNEPCo.

Please visit NipeX portal at www.nipex-ng.com for this advert and other information and note that this tender will be processed through NipeX system.